

## Profile

Dr. Sibert Collaco (PHD - Philosophy - USA): He has successfully trained managers and staff from all over the world when training on the Cruise ship in USA. He has been a highly recognized person in Training and Hospitality Services. He has held Management and Trainer position for the last 25 years.



To give his passion for training a new direction which will benefit everyone and to take this to a higher PROFESSIONAL level. He is the Founder and CMD of Training Institute for Professional \$ervices™ (T.i.p.\$) for Hospitality and Human Resources.

To Motivate, Guide, Prepare Students, Individuals and Corporate organization to succeed he has created a subsidiary called Training Institute for Personal \$uccess™ (T.i.p.\$)

He has created and trained many using a very successful program called Time for your Success - Easy students Life Tip\$ and Easy Professional Life Tip\$ ©. It empowers and holistically changes a persons personality, motivates them to become leaders, positively enhances their soft skills and life skills.

Author of - Time For Your Success - Easy Life Tips for the Uneasy Soul © and Time for your Success - Easy Life Tips for the Uneasy Entrepreneurs Soul. ©

He and others have used this technique to become successful in their Personal life, Careers and gained Personal Financial Freedom.

He is a self made person who has natural skills to inspire, motivate, guide and help all with his excellent oratory skills. A very passionate, energetic, fun loving trainer, with very good reading, singing, dancing, acting talents and also a good sports man.

### Distinguished Academic Background

- Certified Master Practitioner - Neuro Linguistic Programming – Dr D. McHugh SJ – USA
- International MBA (Leadership & Entrepreneurship) – UBI – Europe.
- Hotel and Restaurant Management - ICS – USA
- Certified Hospitality Trainer – Education Institute - American Hotel and Lodging - USA
- Certified Trainer TAP International - Human Resource – India
- Hotel and Restaurant Management - Mumbai.
- Graduation Bombay University.

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Hospitality & Human Resources  
To Insure Professional Services

## Vision Statement

T.i.p.\$ respect, understand, guide and motivates people in a holistic way towards the organization goals, and their personal goals. By Effectively bringing about efficiency, productivity and positive results keeping in mind the Human Factor.



## Mission Statement

T.i.p.\$ will passionately make a positive difference to people's personal and professional lives by motivating them to realize their true talents, skills, and potentials. Innovatively creating fun filled presentations, Life changing training methods, games, and humour. T.i.p.\$ will help all to succeed by making their Life E.A.S.Y.

# Tip\$ - Professional Services

**HR and Hospitality** - Consultant, Training & Development.

## Neuro-Linguistic Programming (NLP) – Basic and Advance

Provides the tools and techniques to help you at home and in the work place to:

- Communicate effectively
- Motivate yourself and others
- Think positively
- Create actions to make a difference

The tools will help to understand how you and other people work, and provide you with skills to help achieve excellence in your personal and professional life.

## Steps to Professional Service / Service is B.E.S.T

Useful tips to keep the client / guest happy by professionally dealing with their needs and requirement.

## Customer S.E.R.V.I.C.E.

Serving from the heart always shows that you genuinely care and will go the extra mile to keep the client / guest returning back for more.

## Public Speaking

Presenting your own style of speaking, building confidence by modulating your voice and expression and delivery of speech that will enthral the public you speak too.

## Team Building and Team Work with the Right Attitude

Working together, making the work environment fun and healthy by building a professional positive relation to help the team to succeed.

## Stress and Time Management

Dealing with your emotions, challenges, and problems by planning, organizing and being proactive. Managing your time very effectively so you do not get stressed.

## International Dining and Dining Etiquettes with wine knowledge.

International food habits, life style and cultural etiquettes. What to eat and wine to drink when dining with local and international client / guest?

## Breaking the ice with a Client / Guest.

Making the client / guest feel welcomed as an invited, important individual. First impression is the last impression.

## Your Name is very Special

The special technique of memorizing client / guest names and using it to give personalized service.

## Body Language – Feeling good about your self

Making you look professional in your appearance. Using your skills and knowledge to express yourself as a caring and understanding person.

## Guest Complain / Guest Relation

10 steps to handling client / guest complaints and technique to resolve complain by finding a solution and not looking at it as a problem.

## Telephone Etiquettes

Creating a professional impression on the phone. Using the correct friendly expression, tone and courteous voice to win the client / guest over.

## T.i.p.\$ Additional Training Modules.

- Professional tools to Success
- Leadership Skill
- Entrepreneurs, organized plan to Success
- Resolving conflict and building positive human relationship
- Self-improvement using positive habits
- Action plan to boost your brain power - Memory Techniques
- Accent / Voice Neutralisation
- Cultural Awareness, USA / France / Sweden / UK etc.
- Business Professional Communication
- Sales and Marketing Techniques.

All presentations, games, case studies and role play will be customized based on Individuals, College, Professional and Corporate requirement.

## Cruise Ship Training Modules

Training module for Catering / Hotel management Colleges and Cruise lines staff.

## Introduction to Cruise Ship

Ship Layout and working life and guest services on the Cruise Ship.

## Job Description - Food and Beverage / House Keeping

Introduction to Jobs On the ship.

## Dining and Bar service and functions on the Ship

Food and beverage service on the ship and type of functions.

## United States Public Health

Keeping the place very hygienic at work at all times using the U.S.P.H techniques.

## Taking care of the Environment

Chemical handling and Environmental policy on board the ship.

## Sail and Sign

Payments method on the ship



**Affiliate**

**E - Skill training Centre for SKILLDOM**

An off-the-shelf e-learning solution for Orientation and Finishing Schools aims towards bridging this skill gap of a learner which enables them to enter the Corporate world, ranging from professional and managerial skills, finance and English communication amongst others.

SKILLDOM courses assist the students to learn in a unique interactive manner with a story based scenario and mini games assessments in between, thus giving every learner an effective and engaging experience.



**Affiliate**

**Mark Intelligentia Pvt Ltd**

Rockence Genetic Behaviour Analysis- A SCIENTIFIC & PSYCHOLOGICAL Analysis - USA.

For Students (School / College) Analysis. Individuals / Adults / Professionals Analysis. Know Your Genetic Mental Ability, Capability and Many More Important Psychological, Intelligence and Behavioural Information To Succeed In Life.